



Partnerships: Leveraging Teamwork: A Guide to Coaching Leaders to Lead as Coaches (Scope of Leadership)

Mike Hawkins

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Partnerships: Leveraging Teamwork illustrates how to build high-performing teams and work effectively with others across organizational boundaries. Great leaders do not lead a collection of individuals but rather a unified team of people who work for the good of the organization. By learning the competencies of internal and external partnering, you will gain synergy, establish a spirit of community, and leverage the value of collaboration. The SCOPE of Leadership book series teaches the principles of a coaching approach to leadership and how to achieve exceptional results by working through people. You will learn a straightforward framework to guide you in developing, enabling, exhorting, inspiring, managing, and assimilating people. Benefit from the wisdom of many years of leadership, consulting, and executive coaching experience. Discover how to develop the competencies that align consistently with great leadership.

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