



Post-Licensing Education for Real Estate Salespersons (Post-Licensing Education for Real Estate Sales Associates)

Edward J. O'Donnell, George Gaines, David S. Coleman

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Post-Licensing Education for Real Estate Salespersons is written from a real-life point of view. You'll learn practical ways to approach every aspect of your new career. From "Professionalism in Real Estate" to "Closing the Transaction," Post-Licensing Education for Real Estate Salespersons takes you through the sales transaction.

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